



Distributor Qualification Questionnaire

(Required for Distributor Discount)

Distributor Business Name: _____

Distributor Affinity Groups: ___ DPA ___ NISSCO ___ ProLink

Other DA Group: _____

Sales: ___ <\$250K ___ \$250K-\$1M ___ \$1M-\$20M ___ \$20+M

Characteristics

- Percent Equipment Sales _____
- Percent to Schools/Universities _____
- Top 3 Equipment Lines _____

- Territory Actively Covered _____

Distributor Capabilities:

YES / NO

- Delivery Trucks? Y / N
- Do Onsite Facility / School Demos? Y / N
- Have Equipment Repair Technicians? Y / N
- Have Onsite Show Room? Y / N
- Special Buying Schedule (ST contract/GSA) Y / N

If special buying schedules, please list: _____



Credit Application Form

201 Commerce Drive, Montgomeryville, PA 18936 Phone 215-393-4700 orders@aztecproducts.com

Business Name: _____ Contact: _____
Phone #: _____ Email: _____
Street Address: _____ City: _____ State: _____ Zip: _____
County/Parish: _____ Business Website: _____
Ownership Type: _____ Corporation _____ Partnership _____ Sole-Proprietor
Business Type: _____ Distributor / Repair _____ Contractor _____ Facility / End-User
Fed Tax ID #: _____ Years in Business: _____ D&B# _____
Employees: _____ Expected Annual Aztec Purchases: _____
Primary Equipment Lines: _____

PRINCIPALS:

1) Name: _____ Title: _____ Social Security #: _____
2) Name: _____ Title: _____ Social Security #: _____

Has the firm or any of its principals ever been bankrupt? Yes ___ No ___ (If YES, please explain on separate sheet)

Any misrepresentation in this application will be considered evidence of fraud since this information is the basis for the extending of credit. As an inducement to grant credit, the undersigned warrants that the information submitted is true and correct. In consideration for the extension of credit, said business promises to pay for all purchases within 30 (thirty) days and agrees to pay a service charge of 1.5% per month on all past due balances. In the event that the 3rd parties are employed to collect past due amounts, the undersigned agrees to pay reasonable collections costs, including litigation expenses and attorney fees. The undersigned represents that he/she has the authority to execute this agreement on behalf of the business identified, agrees to allow Aztec Products to run the credit reports it deems necessary to establish creditworthiness and authorizes the references to provide credit information.

SIGNATURE

PRINTED NAME

TITLE

COMPANY

DATE

****IF LESS THAN 5 YEARS IN BUSINESS OR 20 EMPLOYEES, PLEASE CONTINUE TO FILL OUT BALANCE OF THIS FORM.
PERSONAL GUARANTEE WILL BE REQUIRED FOR APPROVALS BASED ON PERSONAL CREDITWORTHINESS****

PERSONAL GUARANTEE:

In consideration for Aztec extending credit to the business identified above, the undersigned individual hereby personally guarantees unconditionally and irrevocably the prompt payment of any sums now or hereafter owed to Aztec or its agents. It is understood and agreed that credit, if extended, is to be on a continuing basis. Aztec shall not be obligated to notify the undersigned of the individual dates or amounts of any such credit and the undersigned waives demand, notice of default and any extension of time or any other forbearance which may be extended by Aztec. This guaranty shall continue in force until notice in writing sent by return receipt mail is received by Whitney Beverly, Aztec Products, Inc. President. Said notice shall specify the date on which this guaranty is to be terminated, said date not to be less than 7 days after such notice is received. Such termination shall in no way release the undersigned as to any sum or debt incurred prior to such termination.

Guarantor's Legal Name: _____ Guarantor's SS#: _____

Guarantor's HOME Address: _____

Signature of Guarantor: _____ HOME Phone: _____

Name of Business whose account is to be guaranteed: _____ Date: _____

EMAIL THIS FORM TO YOUR AZTEC SALES REP OR: orders@aztecproducts.com